

Comidor Low-Code Platform

for business process automation



“Friends have all things in common.”
- Plato, Dialogues

About us

Incorporated in EU & UK

with business presence in 17 countries, through business partners and solution providers

Growing Client & User Base

500+ Clients, 100.000+ users. Large global enterprises as McKesson UK, Sky, YARA, ATS Global

Proprietary advanced technology

Cloud, Multi-layered software architecture, No-Code/Low-Code, BPM, RPA, AI/ML, IoT

Certified and Compliant

ISO 9001 & ISO 27001 certified SOC-2 and GDPR compliant

We help growing businesses to create value through Low-Code and Intelligent Automation technologies

What is Comidor

It provides the most efficient way to automate any type of business task or process, by unlocking the power of Low-code and Intelligent Automation

LOW-CODE APP BUILDER

App creation in 10 simple steps

Customer requests management

Summary

Basic Info

Data Model

Table

Forms

Widgets

Tabs

Workflow

Event Scripts

Overview

Publish

10

INTELLIGENT AUTOMATION

BPM & Workflow Automation
RPA & AI/ML
Process Intelligence

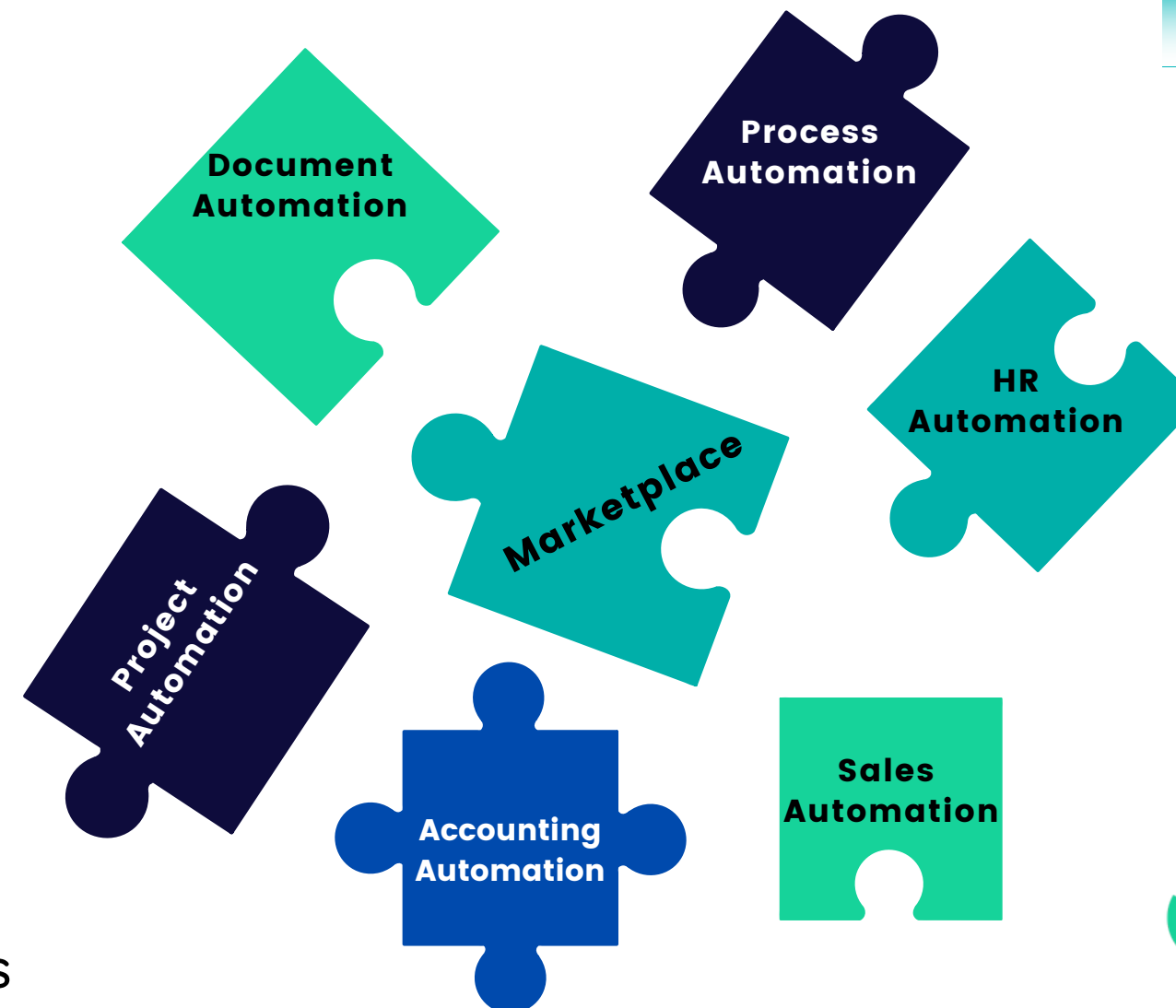
DIGITAL WORKPLACE

Interactive & customizable dashboards
Collaboration apps & knowledge tools



AUTOMATION MARKETPLACE

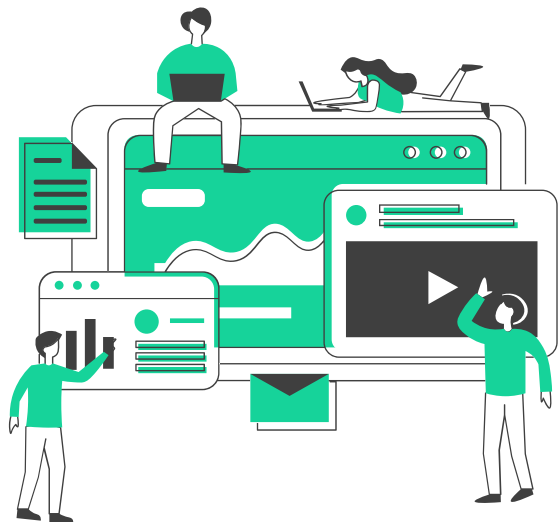
Out-of-the-box business apps



Comidor Value Proposition

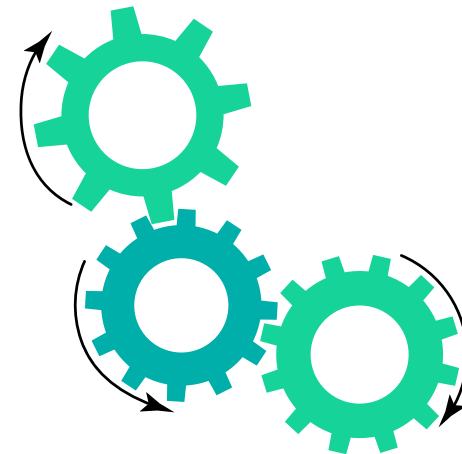
A powerful platform, where Low-Code meets Intelligent Automation in the digital workplace

Create value for your business and make a difference



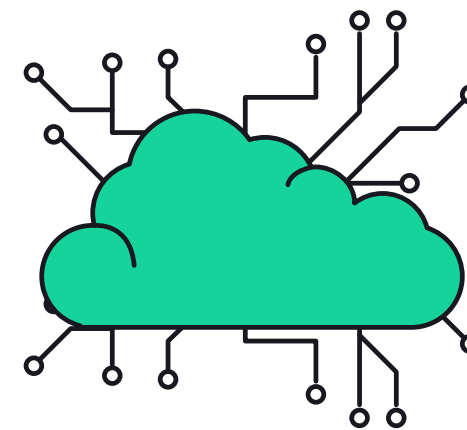
Building new applications

From idea to tailor made, custom business Apps with Low-Code



Automating end-to-end workflows

Workflow Automation and Process Management



Using emerging technologies at scale

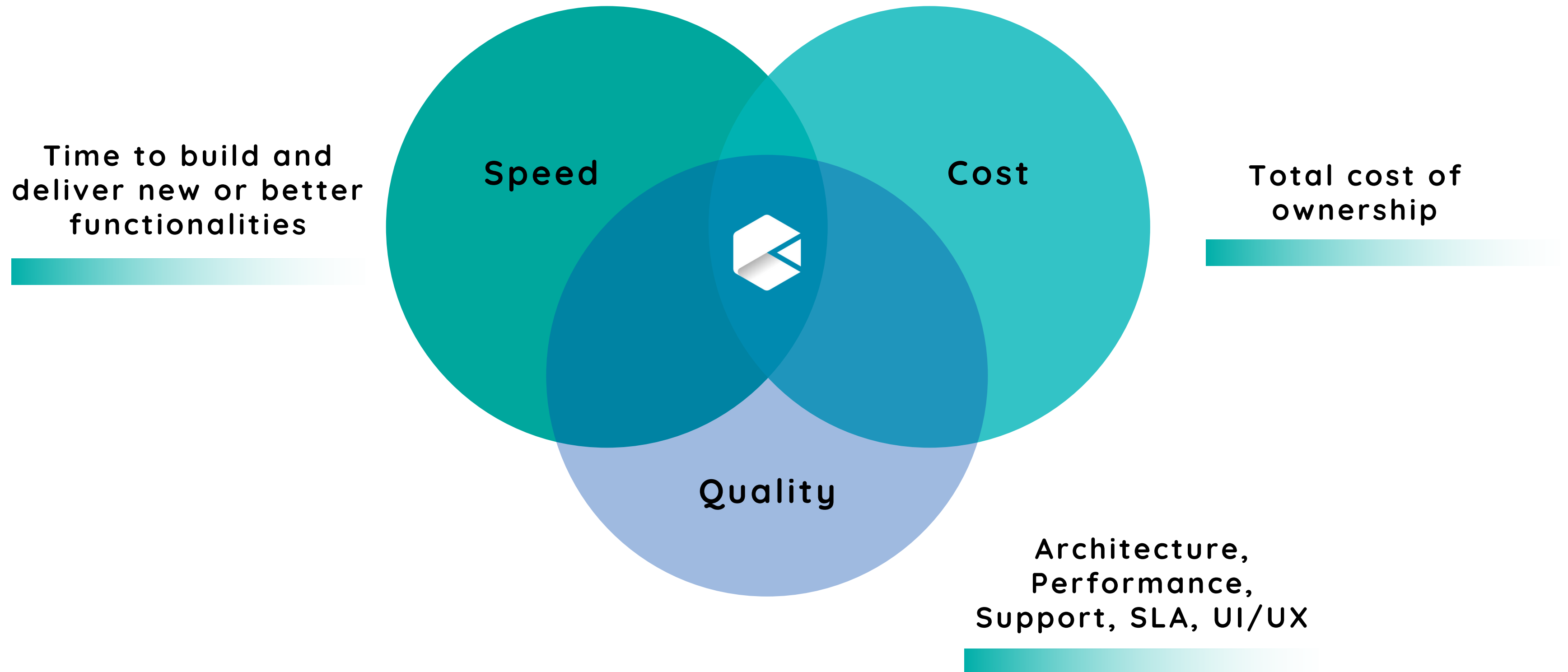
Advanced technologies of RPA and AI/ML that accelerate the digital transformation



Empowering people to do their best

People, Process and Technology in one place

Comidor guarantee. Best value for money



Comidor benefits

01

Significant Cost Savings

04

12x Faster App Development

05

360° Business Overview

02

25% Productivity Improvement

06

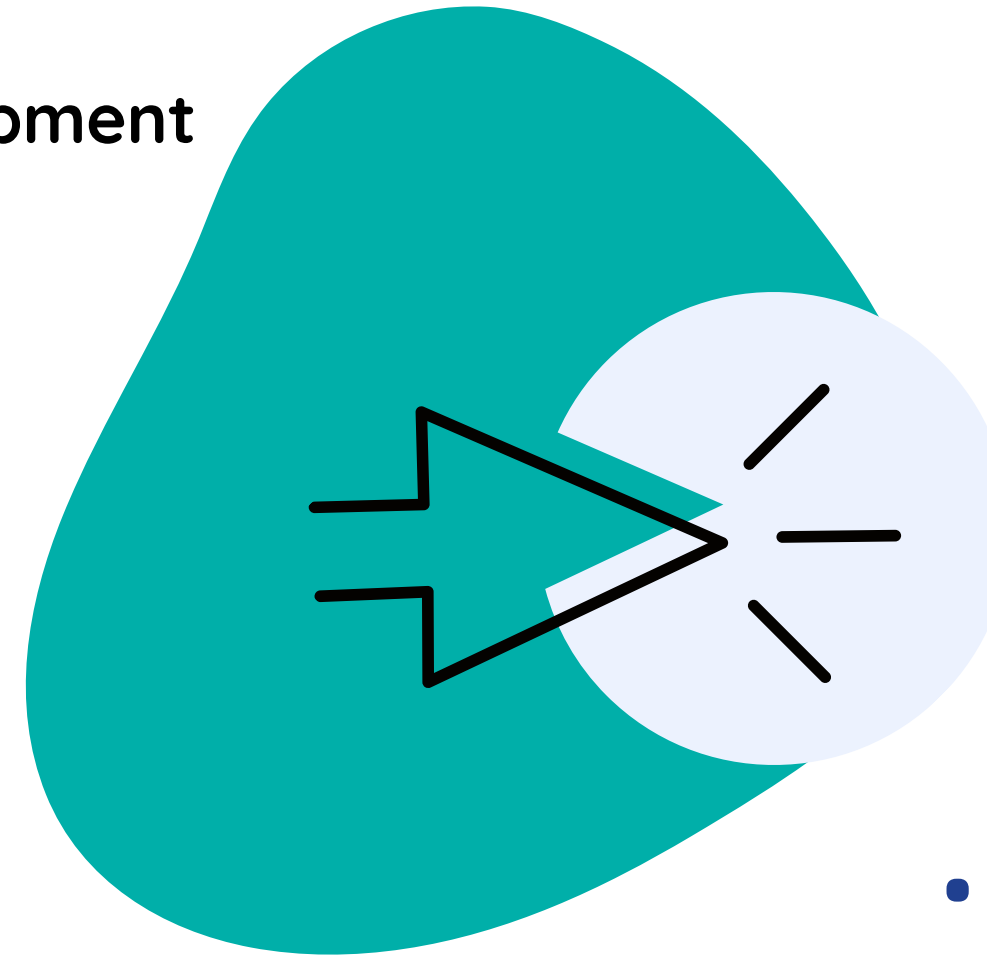
Data Quality Improvement

03

80% Legacy Systems Modernization

07

Considerable Time Reduction



Operational
&
Process
...Excellence

Success Stories



→ Business Challenge

- Vendor Master Data
- Invoice Approvals
- Payment Run and Order Authorization
- Customer Data Verification



Comidor Solution

- RPA-enabled workflows
- Low-Code apps

83%

reduction in
request time

95%

time reduction in
generating
payroll reports



Ofimundo

Tu transformación, nuestra pasión

→ Business Challenge

- Consulting sales process automation
- Enhanced collaboration
- Improved communication between systems



Comidor Solution

- Low-Code apps
- Web service integrations
- Intelligent RPA components

up to 80%

time reduction in sales,
finance and commercial
processes



error
prevention in
commercial
operations



→ Business Challenge

- Managing operations in more than 25 countries
- Difficulties in HR processes
- Inconsistencies in sales and project management



Comidor Solution

- Integrations with CRM and ERP Systems
- REST and SOAP web services

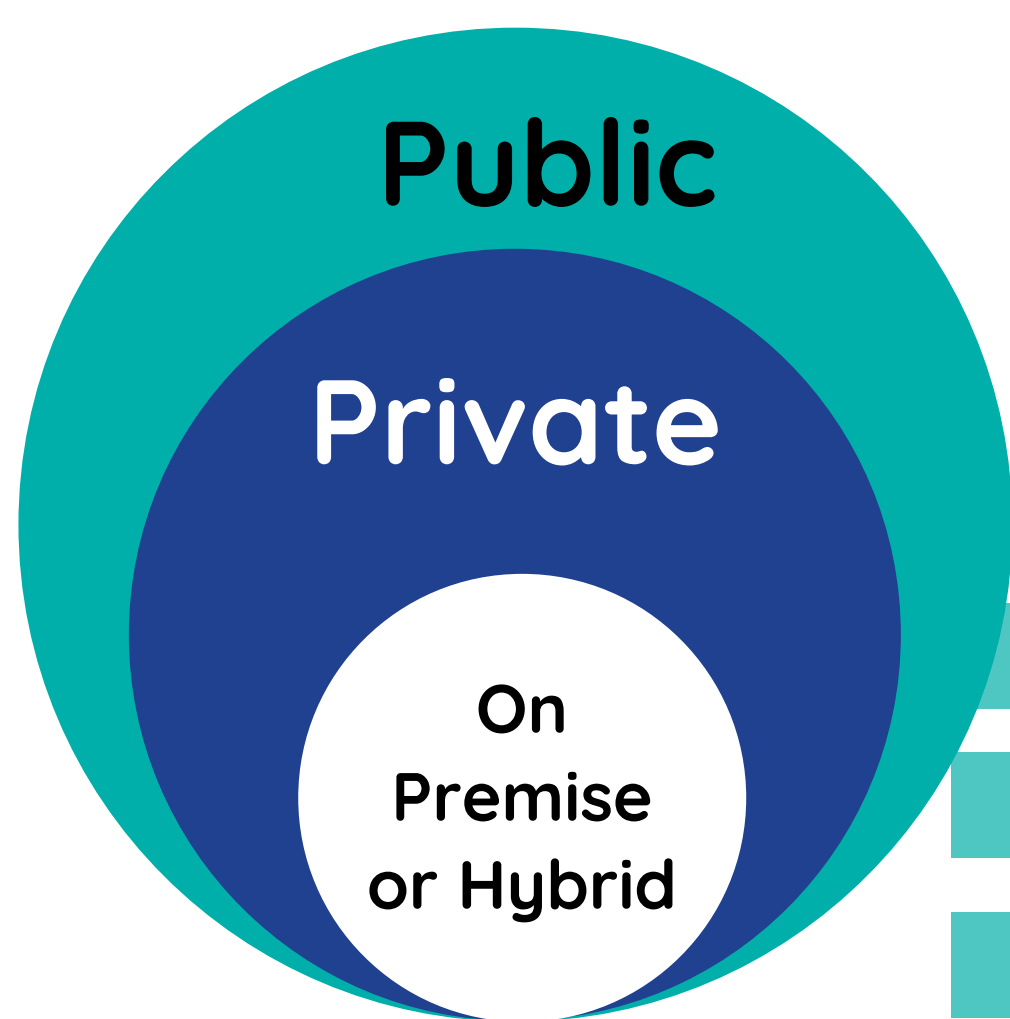
50%


legacy systems
licensing cost
reduction



reduced
project cycle
times

Comidor pricing





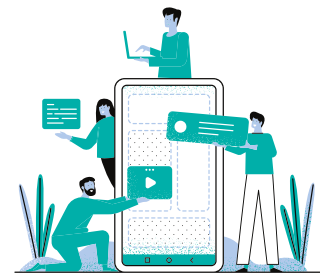
Platform plan
available for
solution providers

	COMIDOR STARTER	COMIDOR BUSINESS	COMIDOR ENTERPRISE
Price	8 \$/user/month	12 \$/user/month	16 \$/user/month
Users	Unlimited	Unlimited	Unlimited <small>*minimum 50 users</small>
App Builder	✓	✓	✓
Workflow Designer	✓	✓	✓
Digital Workplace	✓	✓	✓
Custom Apps	Up to 10	Up to 100	Unlimited
Workflow Apps	Up to 10	Up to 100	Unlimited
Intelligent Apps	Business	Business	Enterprise
Business Apps	Business	Business	Enterprise
Support/ SLA	Standard	Premium	Premium

A Partnership that works is what we truly aspire for!



Increase your
revenue



Build your own
solutions



Keep the
ownership of your
clients



Satisfy your clients'
needs, while meeting
their budget

Partnership schemes



1

SaaS Model

where Partner sells Comidor products and services

2

PaaS Model

where Partner sells its own products and services based on Comidor platform

3

Revenue Sharing Model

ideal for software startups

4

Your own model

Discuss with us your ideal partnership model

Partnership schemes description

SaaS Model

ANY TYPE OF PARTNER

- **1. a Discounted model.**
Comidor invoices Partner and Partner invoices client
- **1. b Commissioned model.**
Comidor invoices Partner's client

Discounts or Commissions are related to items being invoiced:

- **40%** for new product licenses
- **30%** for product license renewals
- **20%** for services

PaaS Model

SOLUTION PROVIDERS, SYSTEM INTEGRATORS, SOFTWARE COMPANIES

- Comidor invoices Partner a **fixed Platform license (annually)**
- Partner invoices clients using its **own pricelist (whitelabel)** or Comidor pricelist, without paying any license fee to Comidor

Revenue Sharing Model

SOFTWARE STARTUPS

- **Revenues and/or profits** from products sold, which are built, derived or based on Comidor, are **shared between partners**

Our Partners around the world

Join our growing global network





Thank you!

Contact Us

+30 2310 402522



customer.success@comidor.com



www.comidor.com



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